











24. Mai 2022

Liquiditätsmanagement mit SAP

Gastvortrag

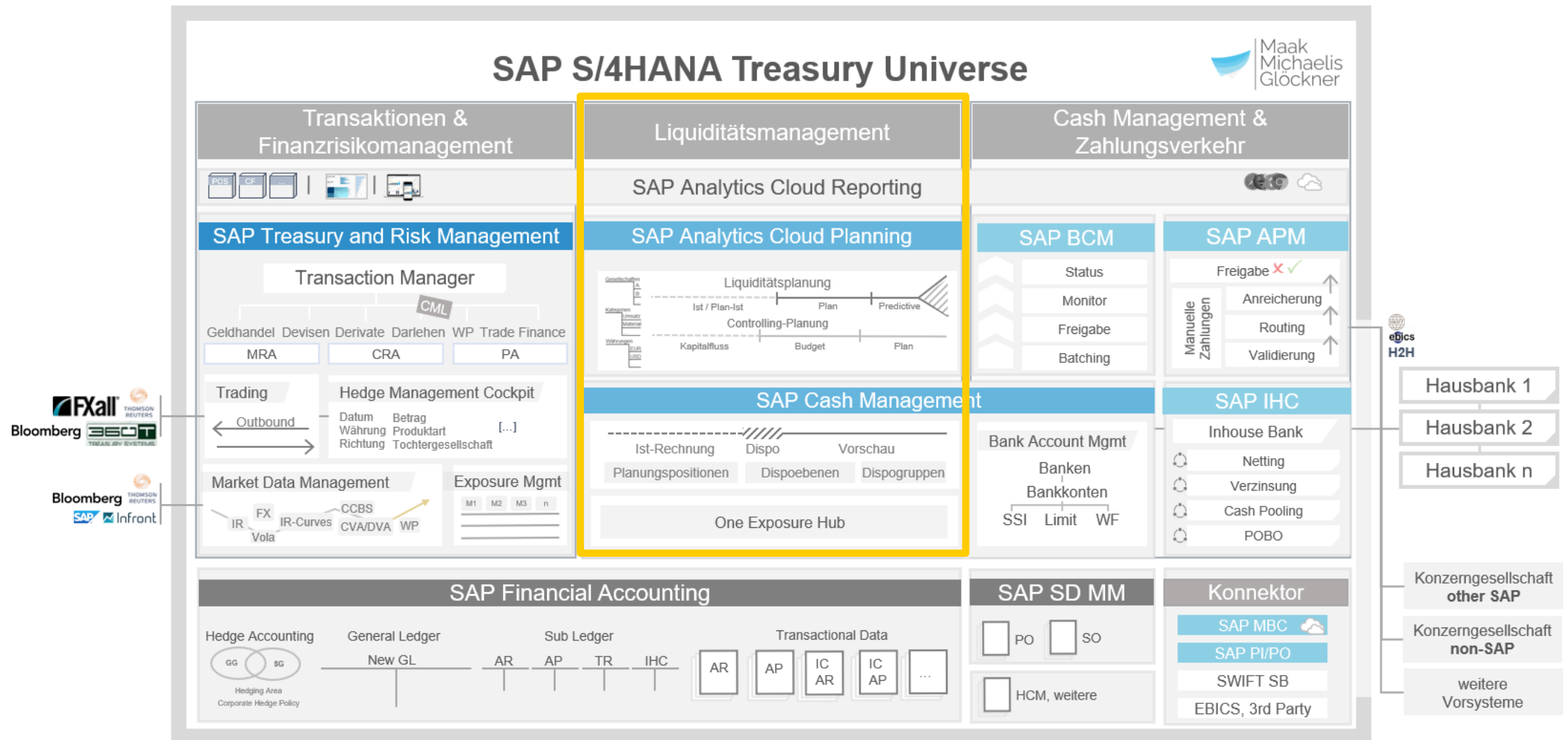
MMG: „lange Historie – kurze Unternehmensgeschichte“

-  gegründet in 2021 als „SAP-Spin-Off“ von Schwabe, Ley & Greiner (SLG)
-  hoch spezialisiert auf Treasury und dessen Unterstützung durch SAP-Funktionen
-  Gründer alleine kombinieren mehr als 40 Jahre Erfahrung im Bereich SAP Treasury
-  Projektscope reicht von der Konzeption, bis zur Implementierung und laufendem Support
-  marktführendes Treasury-Know-How aus unzähligen SAP Treasury Projekten
-  derzeit >20 aktive Kunden unterschiedlicher Größe (Mittelstand bis DAX) und Branchen
-  Team aus 8 Beratern, schnell aber nachhaltig wachsend
-  Hauptsitz in Düsseldorf, NRW

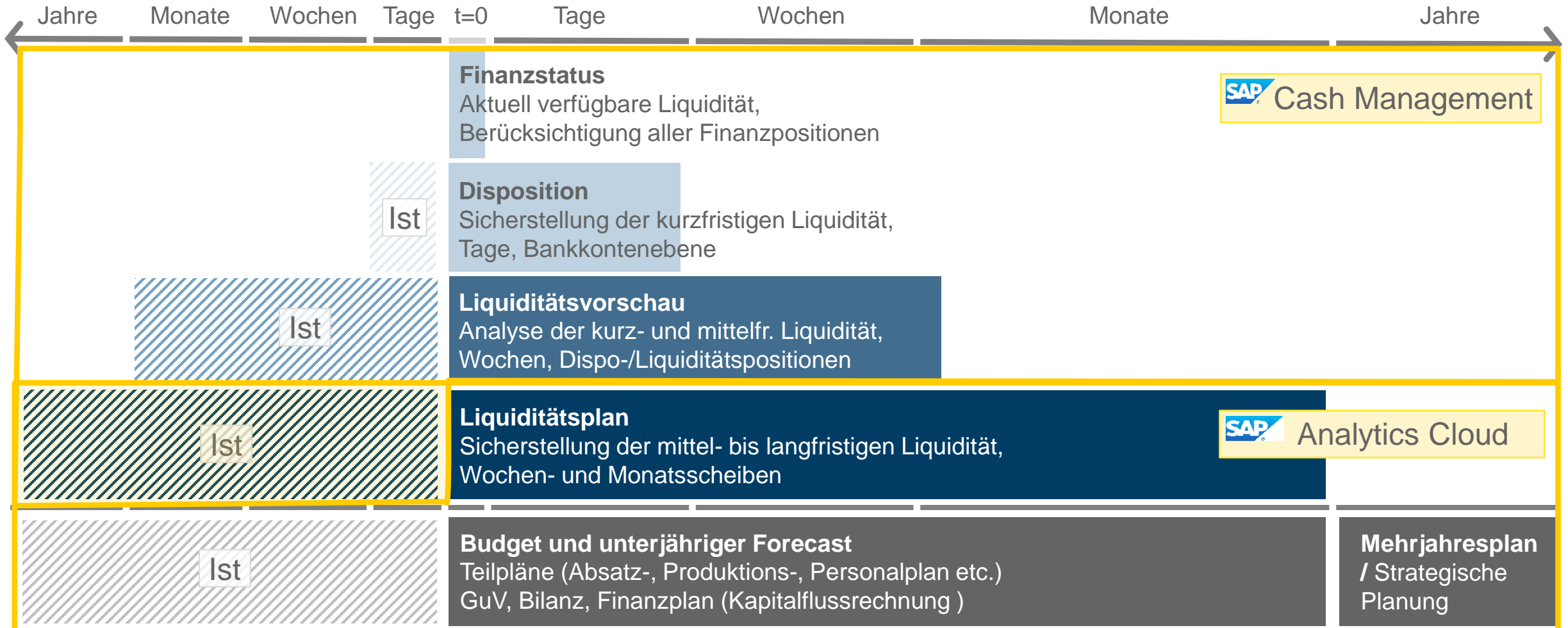
Agenda

Themenbereich	Inhalte	von	bis	Dauer (Std.)
Einleitung	Vorstellung, Ziele, Ablauf Gastvortrag	16:15	16:30	0,25
Datenquellen	Relevante SAP-Module	16:30	16:45	0,25
	So sehen die SAP-Grunddaten aus Zusammenspiel, wie alle Quellen zusammenbringen?			
Vorschau	Einführung SAP Cash Management	16:45	17:00	0,25
	Cashflows einteilen: Dispositions-Ebenen / -Gruppen Alternativ: Liquiditätsplanungspositionen nutzen			
Ist-Rechnung	Die Bedeutung der Ist-Rechnung	17:00	17:15	0,25
	So funktioniert die Belegkettenanalyse			
Planung	Mögliche Architekturen	17:15	17:30	0,25
	SAP Planungslösungen im Vergleich Planen mit SAP Analytics Cloud			
Abschluss	Offene Fragen	17:30	17:45	0,25

Liquiditätsmanagement im Zentrum des Treasury Universum



Zeitstrahl Liquiditätsmanagement und relevante SAP-Systeme in S/4HANA

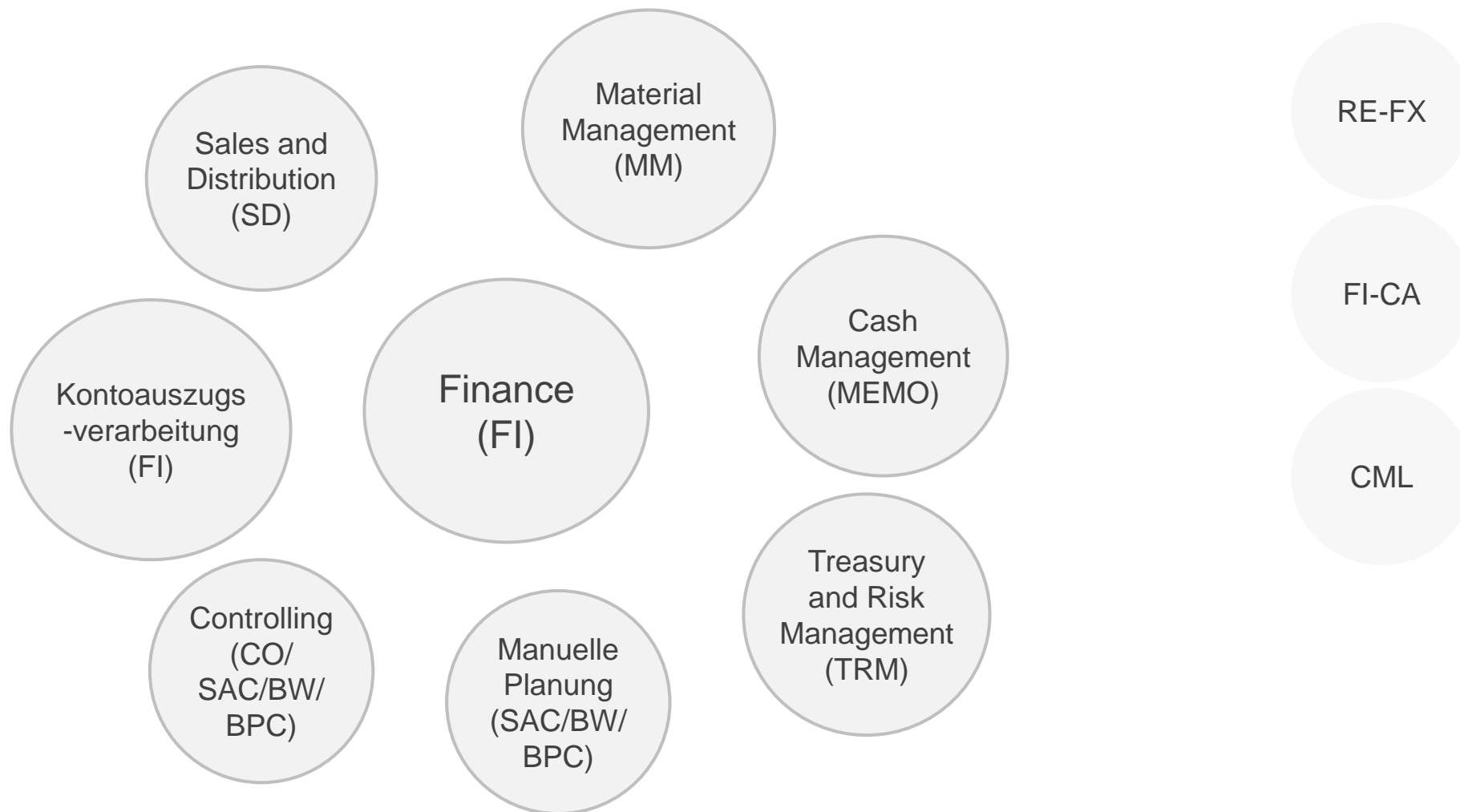


— Datenquellen im Liquiditätsmanagement

Datenquellen im Bereich Liquiditätsmanagement...

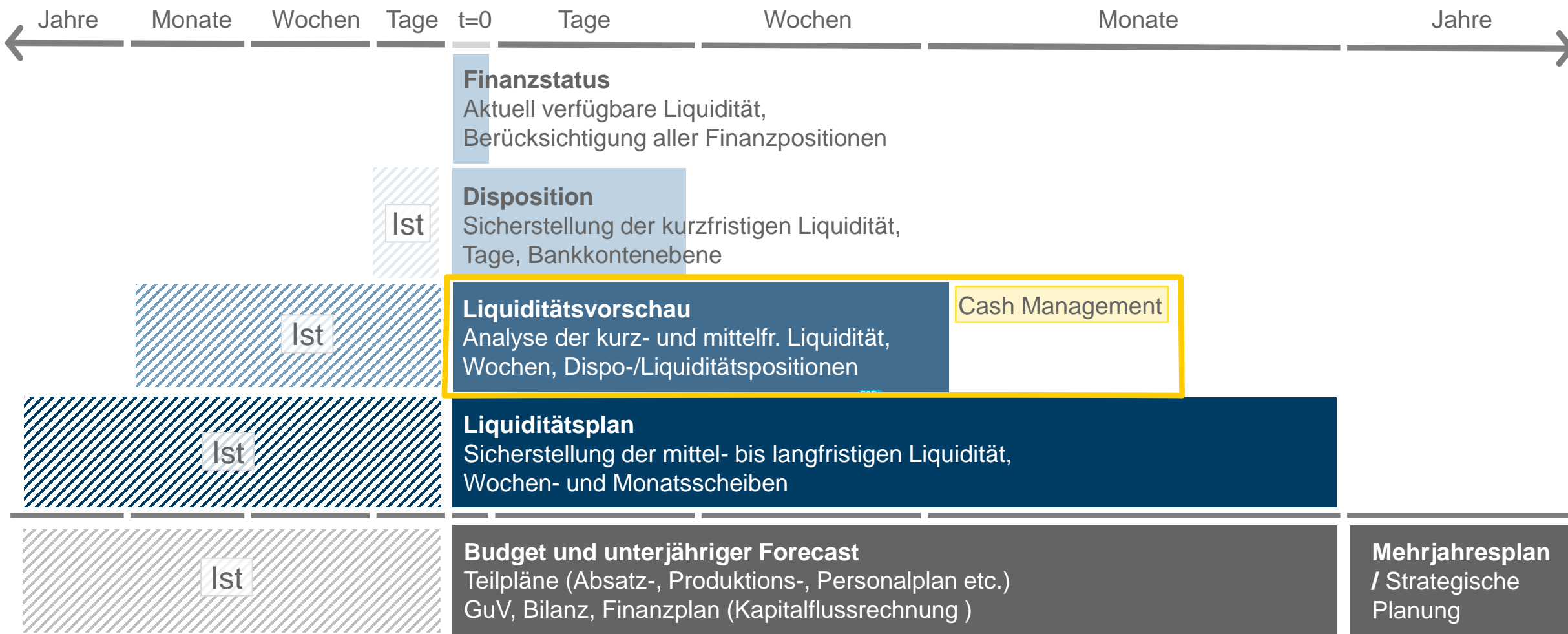


...und die dazugehörigen „SAP Module/Bereiche“



Liquiditätsvorschau

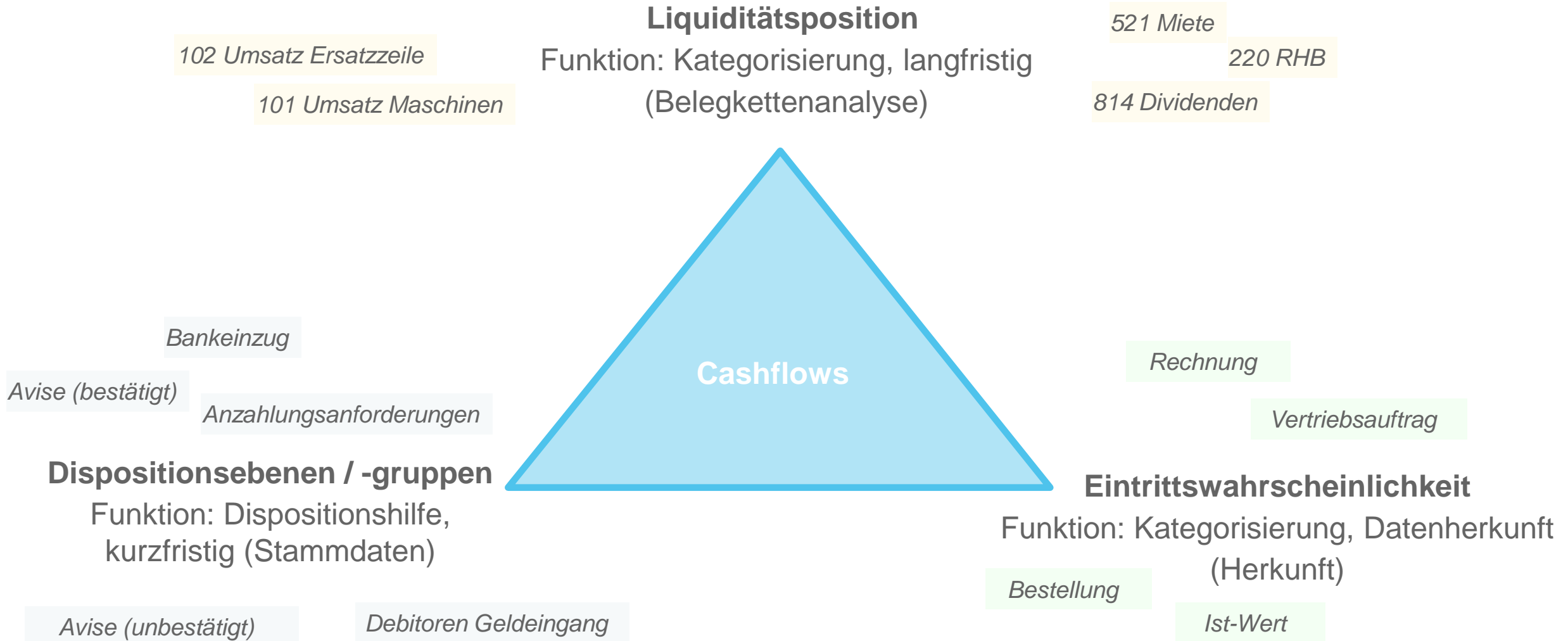
Zeitstrahl Liquiditätsmanagement und relevante SAP-Systeme



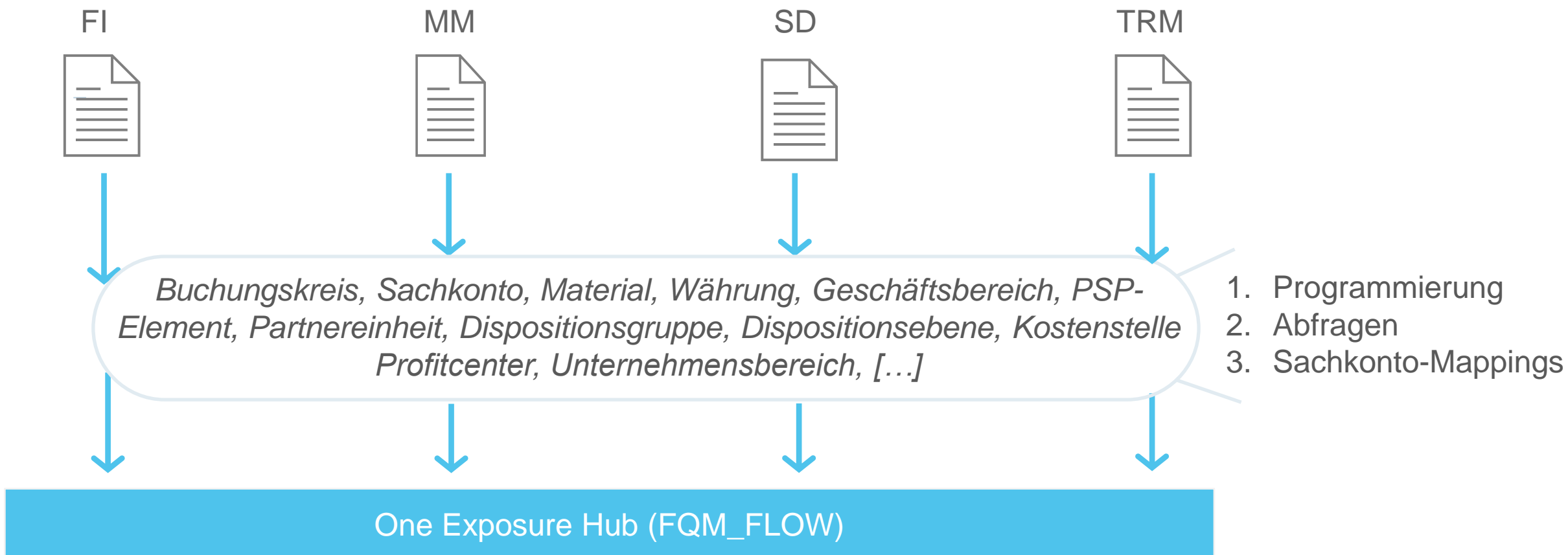
Datenquellen der Liquiditätsvorschau



Ein Zahlungsfluss – 3 verschiedene Perspektiven

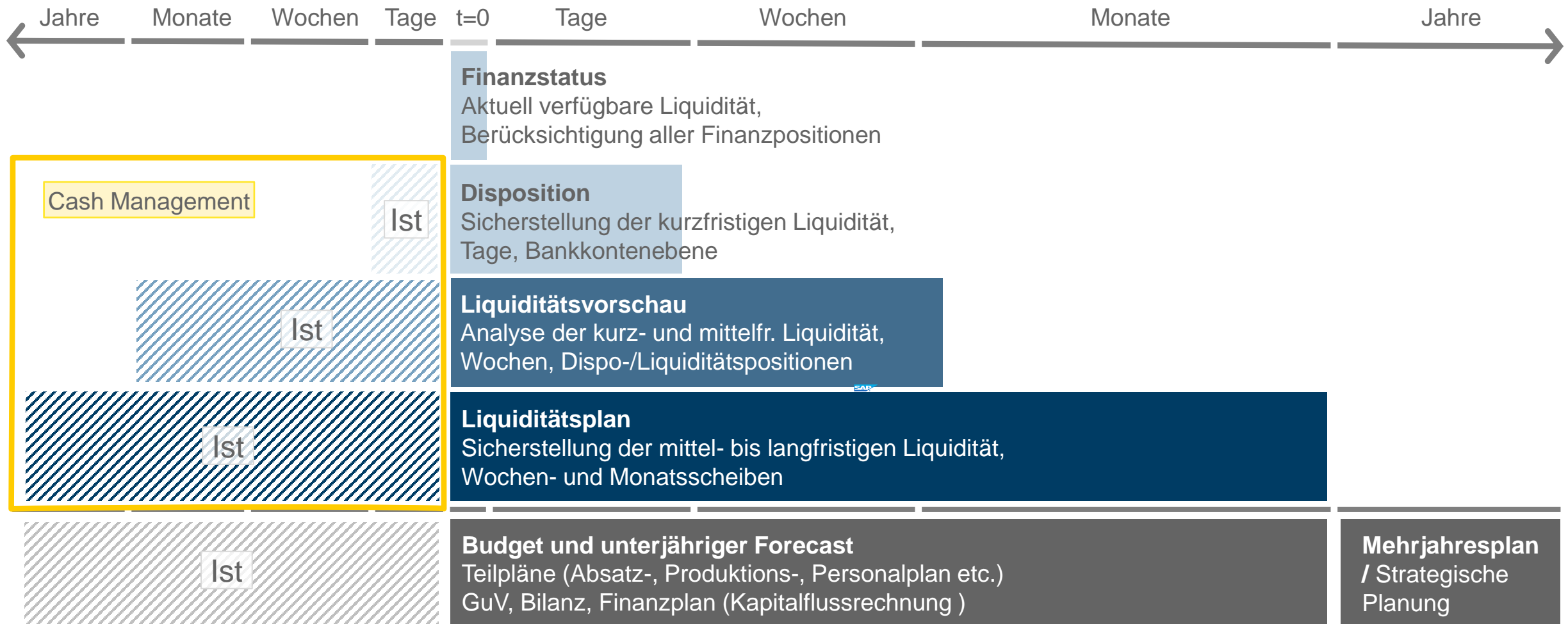


Ableitung von Liquiditätspositionen

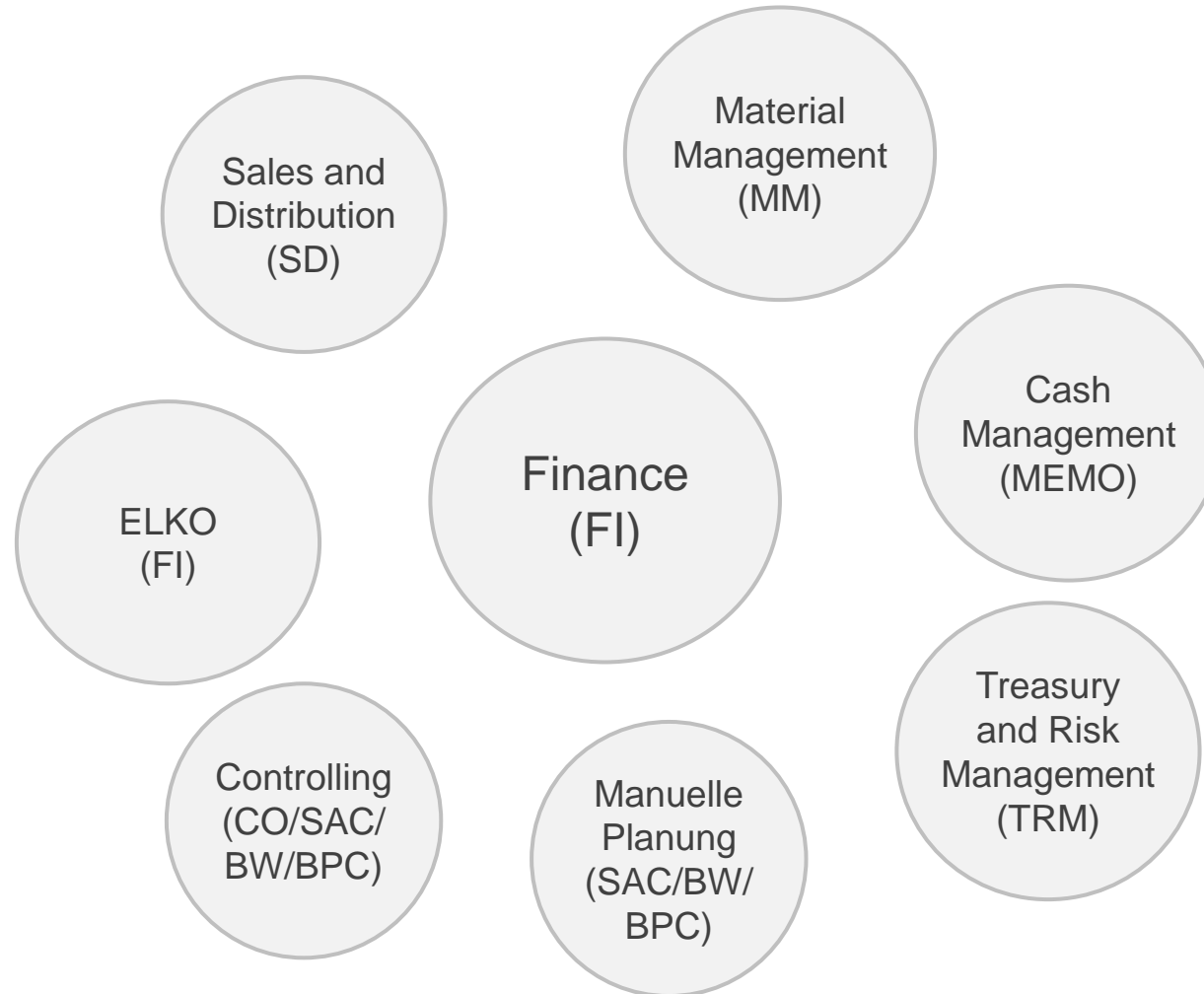


Liquiditäts-Ist-Rechnung

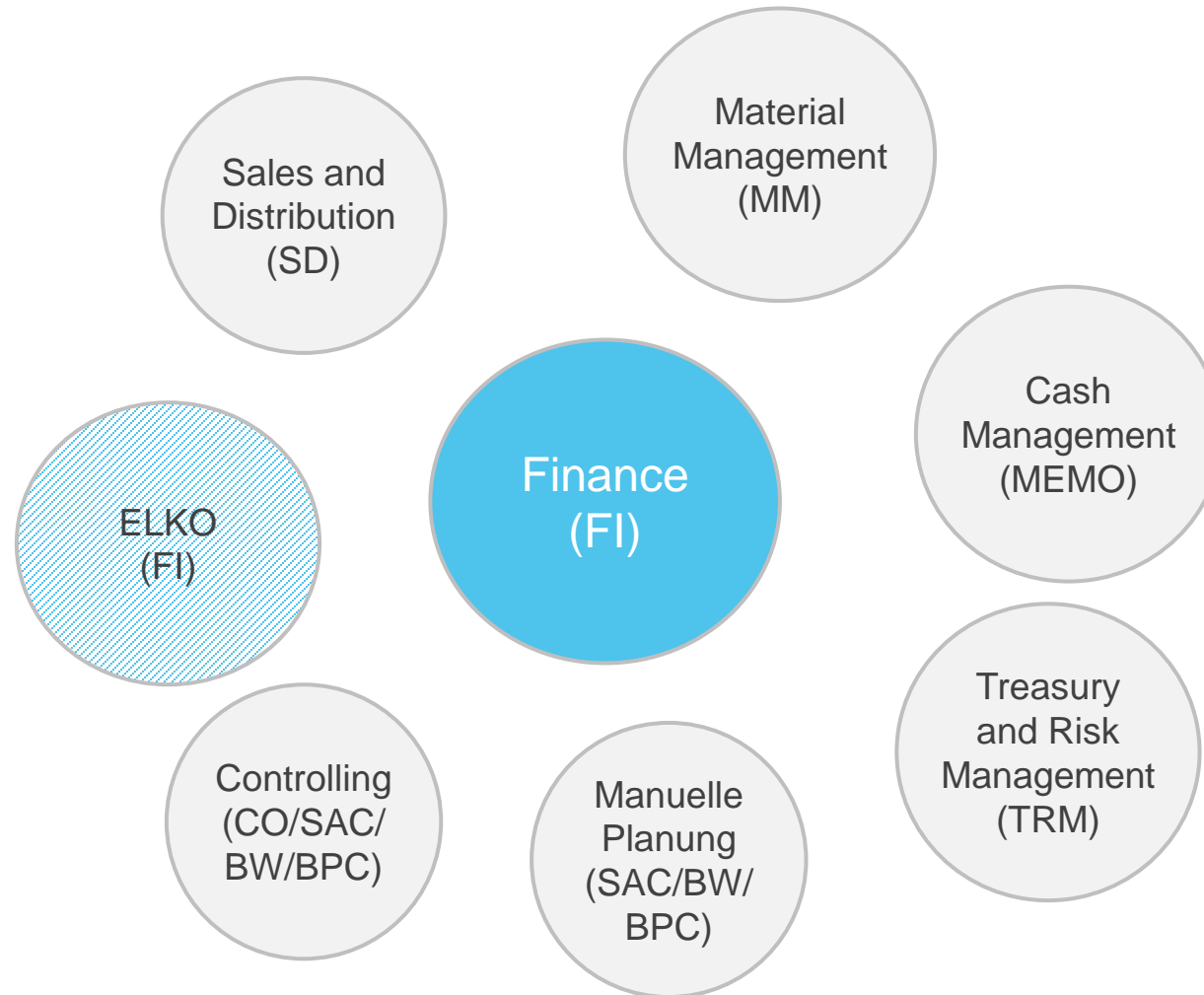
Zeitstrahl Liquiditätsmanagement und relevante SAP-Systeme



SAP-Module in der Übersicht, welche werden für die Ist-Rechnung benötigt?



FI als wichtigste Quelle, ggfls. hilft der Kontoauszug weiter



Zuordnungsmöglichkeit 1: Sachkonto-Mappings

Sachkonto-Mapping

654000210 Aufwand Hotel

15.12. 11.792 €

654000230 Aufwand Flug

15.12. 2.429 €

Info-Konto
Reisekosten

Info-Konto
Reisekosten

FLQINFACC

Neue Einträge: Übersicht Hinzugefügte

Löschen Alle markieren Block markieren Alle entmarkieren Mehr Anzeigen Beenden

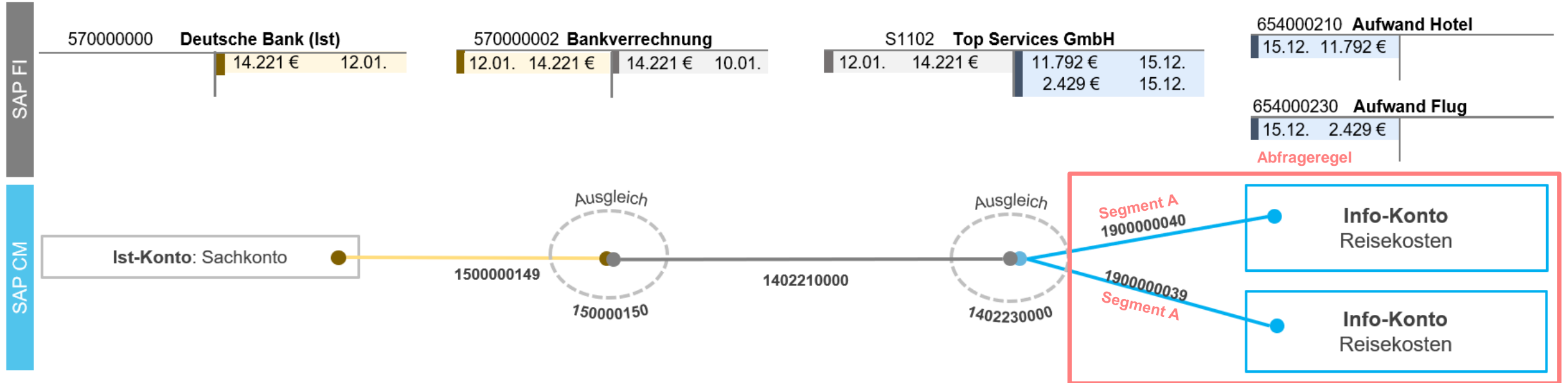
Liquiditätsrechnung - Konten mit Zuordnungsinformation

<input type="checkbox"/>	Kontenplan	Buc...	Konto von	Konto bis	Default-LQpos	Bezeichnung
<input type="checkbox"/>	YCOA		774000210		Umsatz	
<input type="checkbox"/>	YCOA		774000230		Umsatz	
<input type="checkbox"/>	YCOA		774000310		Umsatz	
<input type="checkbox"/>	YCOA		774000410		Umsatz	
<input type="checkbox"/>	YCOA		774000510		Umsatz	
<input type="checkbox"/>	YCOA		775000110		Umsatz	
<input type="checkbox"/>	YCOA		775000210		Umsatz Projekte	
<input type="checkbox"/>	YCOA		775000310		Umsatz Projekte	
<input type="checkbox"/>	YCOA		775000410		Umsatz Projekte	
<input type="checkbox"/>	YCOA		775000510		Umsatz Projekte	
<input type="checkbox"/>	YCOA		775000610		Umsatz Projekte	
<input type="checkbox"/>	YCOA		775000100		Umsatz Projekte	
<input type="checkbox"/>	YCOA		800000210		Lizenz Erlöse	
<input type="checkbox"/>	YCOA		800000310		Lizenz Erlöse	

→ Positionieren... Eintrag 0 von 0

Sichern Abbrechen

Zuordnungsmöglichkeit 2: Abfrageregeln 1/2



Zuordnungsmöglichkeit 2: Abfrageregeln 2/2

Abfrage bearbeiten

Abfrage ID: ROHSTOFFE Herkunft: X

Abfrage-Bukrs:

Bezeichnung: Trennung Auszahlung Rohstoffe

Beschreibung:

Liquiditätspos.: 400-Gas

Bedingungen

keine Bedingungen hinterlegt

Zugriff auf alle relevanten Felder aus den zu Grunde liegenden Daten (Tabellen BSEG und FQM_FLOW). Damit Aussteuerung auf gewünschte Liquiditätsplanungspositionen.

Abfrage : ROHSTOFFE/X/BNK_002

Bedingungen

One Exposure from Operations Hub

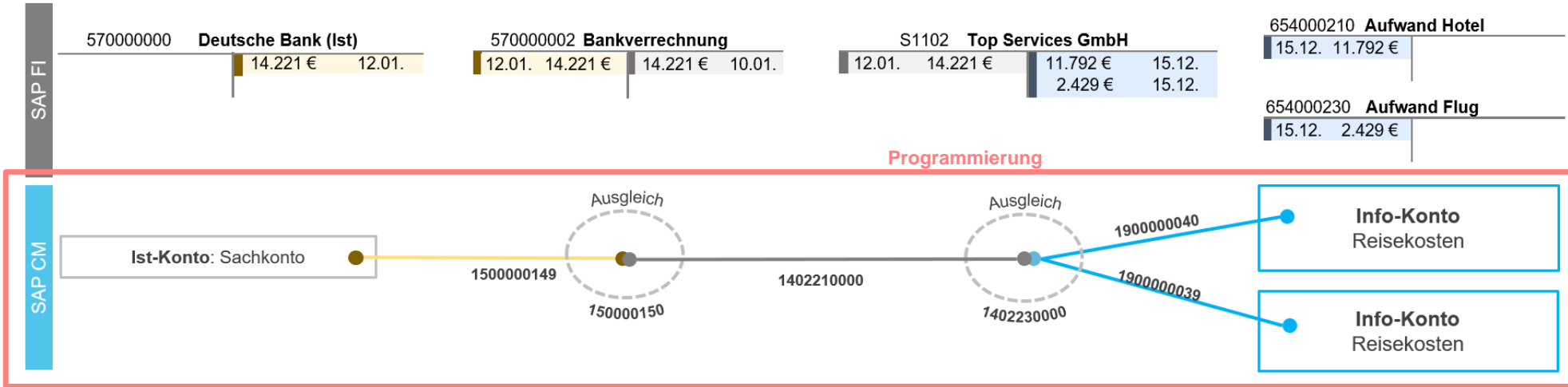
Lieferant: GAS24 bis:

Material: 65214567 bis:

Segment: CEUROPE bis:

Hauptbuchkonto: 800420121 bis:

Zuordnungsmöglichkeit 3: Programmierung (User-Exit)



```

Funktionsbaustein Z_FLQ_DEFAULT_ASSIGN_GL aktiv
Eigenschaften Import Export Changing Tabellen Ausnahmen Quelltext
28 e_new_assignment-bukrs = p_bseig-bukrs.
29
30
31 IF p_d_sequence <> space.
32 CALL FUNCTION 'FLQ_CHECK_SEQUENCE_CD'
33 EXPORTING
34   p_querygroup = p_d_sequence
35   p_querytype = cco_lqorig_invoice
36   p_bseig = p_bseig
37   p_bseig = p_bseig
38   p_lqpos_buf = p_old_assignment-lqpos
39 IMPORTING
40   p_lqpos = l_lqpos
41   p_subrc = l_subrc
42   p_query = e_query
43 EXCEPTIONS
44   no_such_group = 0
45   no_active_queries = 0
46   OTHERS = 0.
47
48 IF l_subrc = 0.
49   e_new_assignment-lqpos = l_lqpos.
50   e_querytype = cco_lqorig_invoice.
51 ENDIF.
52
53
54 * Default II from GL account
55 IF e_new_assignment-lqpos = space.
56   PERFORM lqpos_from_account USING p_bseig-bukrs p_bseig-hkont
57     e_new_assignment-lqpos e_query.
58
59 IF e_new_assignment-lqpos <> space.
60   e_querytype = cco_lqorig_hkont. "From Account
61 ENDIF.
62 ENDIF.

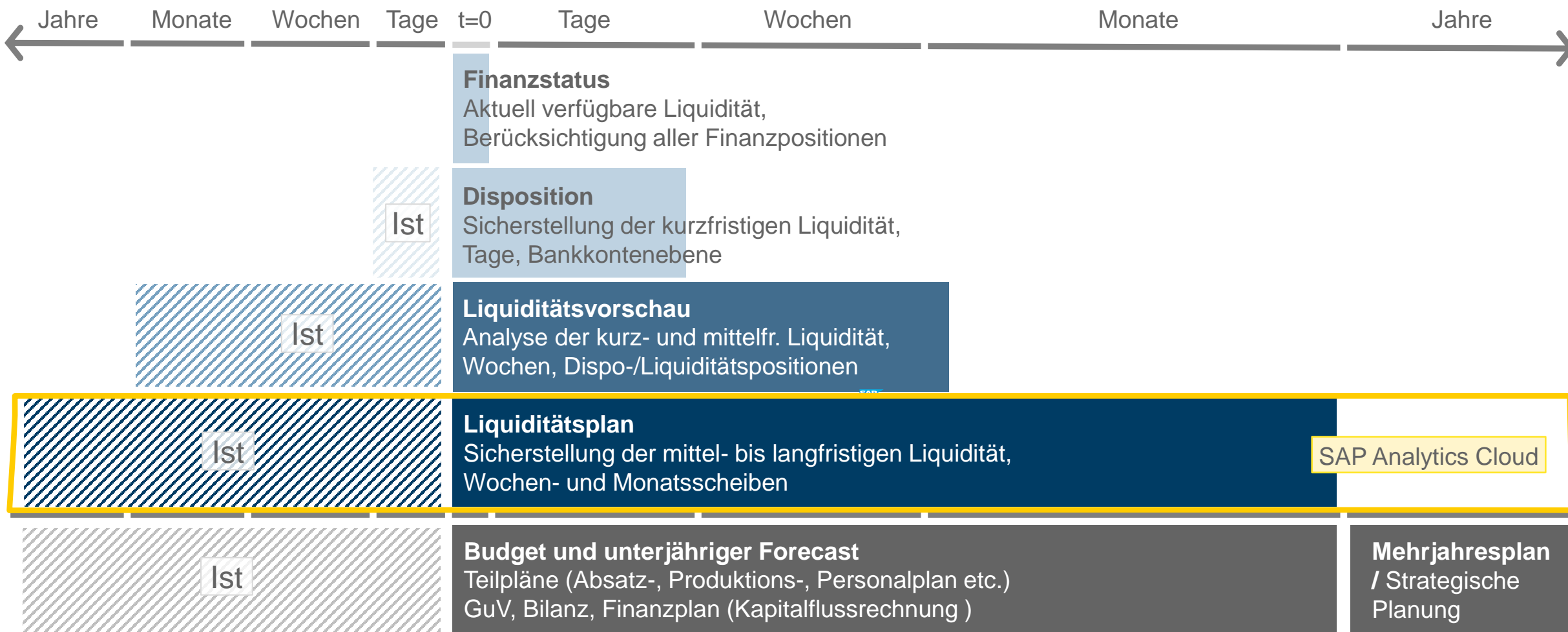
```



Actual cash position CP view	
Operating CF	2.472.441
Income from operating activities	20.958.629
Income from goods/services without PGK	12.788.255
Manual corrections income goods/services	
Income from goods/services with PGK	
IC income from goods/services DE	2.897.826
IC Company CN	427.848
IC Company US	1.202.095
IC Company IN	14.675
IC Company PL	167.763
IC Company SIN	930.184
IC Company IT	25.772
IC Company FR	100.960
IC Company AT	18.818
IC Company RU	9.712
Manual corrections IC income goods/services	
IC income from goods/services AG	

Liquiditätsplanung

Zeitstrahl Liquiditätsmanagement und relevante SAP-Systeme



Quellen der Liquiditätsplanung?



Weitere
Quellen

Weitere
Quellen
SAP

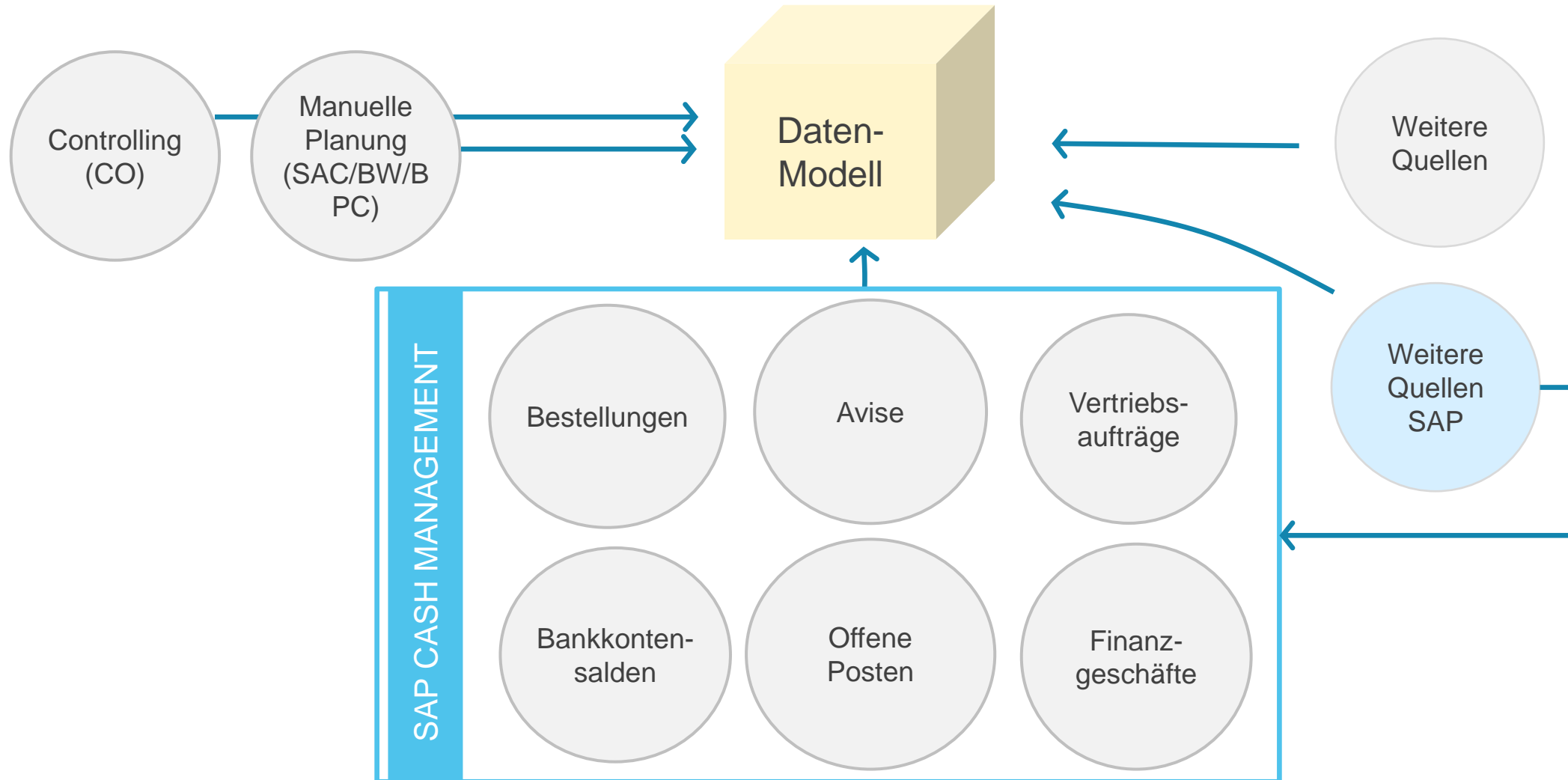
Grundsätzlich lassen sich alle Datenquellen in der Liquiditätsplanung nutzen



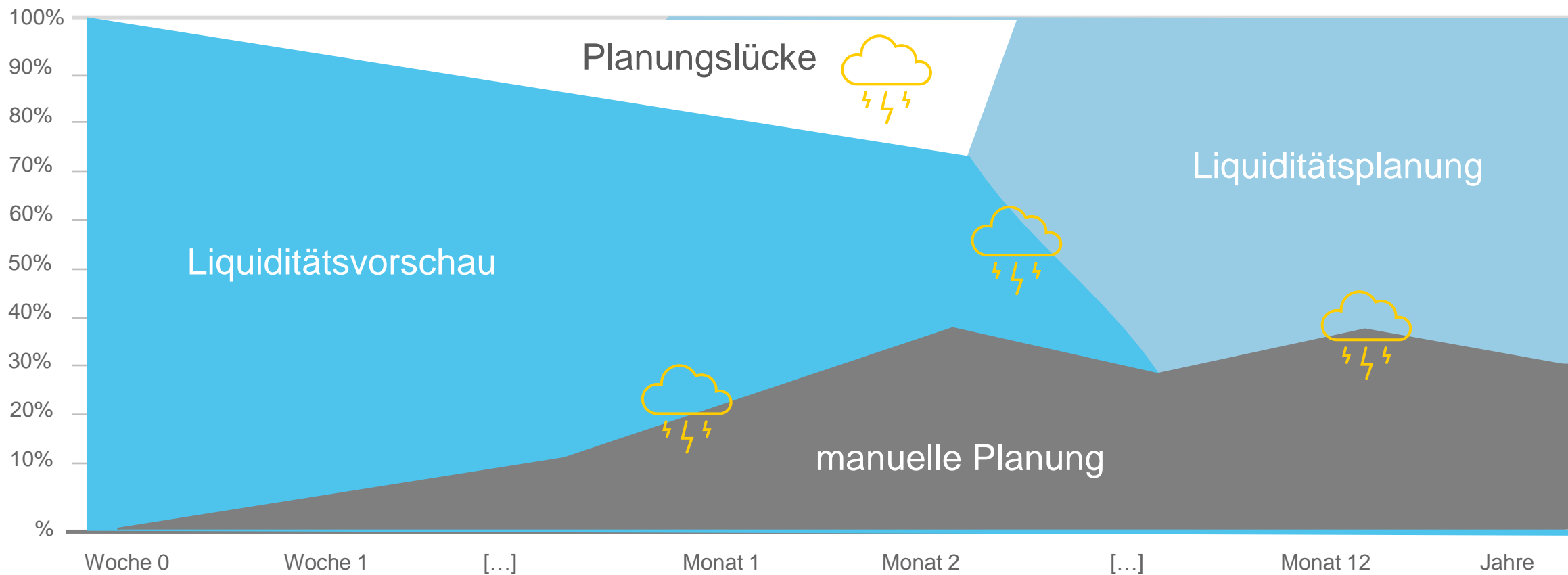
Weitere
Quellen

Weitere
Quellen
SAP

Datenquellen: SAP Cash Management als mögliches Element der Liquiditätsplanung



Gemeinsame Datenhaltung: wie Daten zusammenbringen?



Beispiel Liquiditätsplanung in SAC 1/3

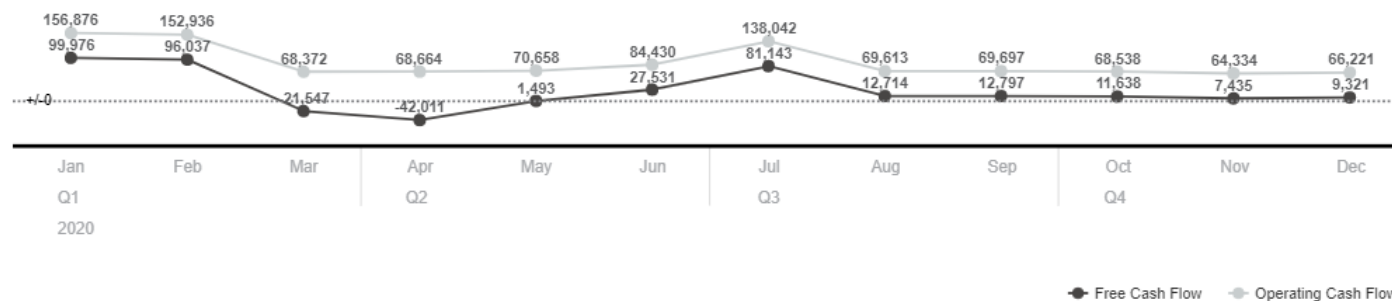
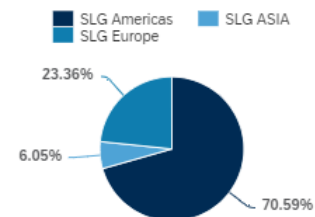
Liquidity Overview

Feb 3, 2020



SCHWABE, LEY & GREINER

Free Cash Flow per Office for Actual



	2020	Jan (2020)	Feb (2020)	Mar (2020)	Apr (2020)	May (2020)	Jun (2020)	Jul (2020)	Aug (2020)	Sep (2020)	Oct (2020)	Nov (2020)	Dec (2020)
Sales	1,342,303...	177,070.18	168,199.36	91,306.33	91,597.97	93,592.00	107,364.65	160,099.91	92,547.55	92,630.80	91,471.83	87,268.40	89,154.76
Direct Sales B2C	1,032,447...	89,853.57	155,244.32	78,543.66	78,549.14	78,601.26	78,948.08	80,278.15	78,574.94	78,577.05	78,547.86	78,441.97	78,489.51
Direct Sales B2B	146,770.42	40,128.97	6,484.40	6,311.40	6,407.20	7,320.64	13,402.11	36,887.78	6,859.45	6,898.21	6,384.46	4,528.45	5,361.35
Indirect Sales Licences	163,085.80	47,289.64	6,470.64	6,451.27	6,641.63	7,670.10	15,014.47	43,135.98	7,113.16	7,157.54	6,539.50	4,297.98	5,303.90
Costs of goods sold	263,923.28	20,194.52	15,263.01	22,934.24	22,934.25	22,934.24	22,934.25	22,057.53	22,934.24	22,934.25	22,934.24	22,934.25	22,934.24
Costs of goods solds mate...	132,361.64	10,130.59	7,664.84	11,500.45	11,500.46	11,500.45	11,500.46	11,062.10	11,500.45	11,500.46	11,500.45	11,500.46	11,500.45
Costs of goods solds time	131,561.64	10,063.93	7,598.17	11,433.79	11,433.79	11,433.79	11,433.79	10,995.43	11,433.79	11,433.79	11,433.79	11,433.79	11,433.79
Operating Cash Flow	1,078,380...	156,875.66	152,936.35	68,372.09	68,663.72	70,657.75	84,430.40	138,042.38	69,613.31	69,696.55	68,537.59	64,334.15	66,220.52
Overhead Costs	781,855.37	56,899.65	56,899.65	89,919.50	110,674.46	69,164.54	56,899.65	56,899.65	56,899.65	56,899.65	56,899.65	56,899.65	56,899.65
Personnel costs	722,622.04	51,963.54	51,963.54	84,983.39	105,738.35	64,228.43	51,963.54	51,963.54	51,963.54	51,963.54	51,963.54	51,963.54	51,963.54
Travel Expenses	59,233.33	4,936.11	4,936.11	4,936.11	4,936.11	4,936.11	4,936.11	4,936.11	4,936.11	4,936.11	4,936.11	4,936.11	4,936.11
Rent	-	-	-	-	-	-	-	-	-	-	-	-	-
Free Cash Flow	296,525.08	99,976.01	96,036.69	-21,547.41	-42,010.75	1,493.22	27,530.75	81,142.73	12,713.65	12,796.89	11,637.93	7,434.50	9,320.86

Beispiel Liquiditätsplanung in SAC 2/3

- Version
 Actual
 Version 2.2
 Version 2.3
 Version 2.4
- Office
 All
 SLG Americas
 SLG ASIA
 SLG Europe
 SLG Vienna
 SLG Spain
- Currencies
 All
 EUR
 USD
 CHF

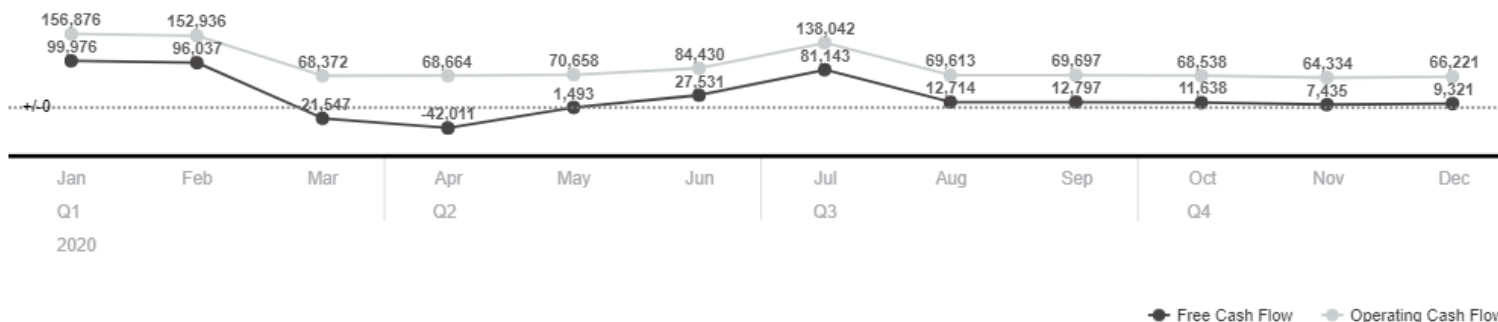
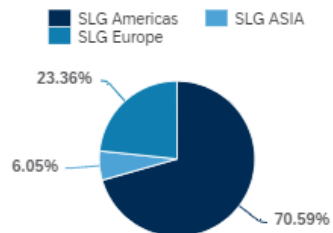
Über dynamische Checkboxes wird ein Drilldown in „real-time“ ermöglicht. Der Bericht „Liquidity Overview“ passt sich dynamisch an.

Liquidity Overview

Feb 3, 2020



Free Cash Flow per Office for Actual



	2020	Jan (2020)	Feb (2020)	Mar (2020)	Apr (2020)	May (2020)	Jun (2020)	Jul (2020)	Aug (2020)	Sep (2020)	Oct (2020)	Nov (2020)	Dec (2020)
▼ Sales	1,342,303...	177,070.18	168,199.36	91,306.33	91,597.97	93,592.00	107,364.65	160,099.91	92,547.55	92,630.80	91,471.83	87,268.40	89,154.76
Direct Sales B2C	1,032,447...	89,853.57	155,244.32	78,543.86	78,549.14	78,801.26	78,948.08	80,276.15	78,574.94	78,577.05	78,547.86	78,441.97	78,489.51
Direct Sales B2B	146,770.42	40,126.97	6,484.40	6,311.40	6,407.20	7,320.64	13,402.11	36,887.78	6,859.45	6,896.21	6,384.46	4,528.45	5,361.35
Indirect Sales Licences	163,085.80	47,289.64	6,470.64	6,451.27	6,841.63	7,870.10	15,014.47	43,135.98	7,113.16	7,157.54	6,539.50	4,297.98	5,303.90
▼ Costs of goods sold	263,923.28	20,194.52	15,263.01	22,934.24	22,934.25	22,934.24	22,934.25	22,057.53	22,934.24	22,934.25	22,934.24	22,934.25	22,934.24
Costs of goods sold mate...	132,361.64	10,130.59	7,864.84	11,500.45	11,500.46	11,500.45	11,500.46	11,062.10	11,500.45	11,500.46	11,500.45	11,500.46	11,500.45
Costs of goods sold...	131,561.64	10,063.93	7,398.17	11,433.79	11,433.79	11,433.79	11,433.79	10,995.43	11,433.79	11,433.79	11,433.79	11,433.79	11,433.79

Beispiel Liquiditätsplanung in SAC 3/3

Liquidity Planning
SLG all - details | Feb 3, 2020



		2020		Jan (2020)		Feb (2020)		Mar (2020)		Apr (2020)		May (2020)		Jun (2020)		Jul
		Actual *	Version 2.4	Actual *	Version 2.4	Actual *	Version 2.4	Actual *	Version 2.4	Actual *	Version 2.4	Actual *	Version 2.4	Actual *	Version 2.4	
		Actuals	Forecast	Actuals	Forecast	Actuals	Forecast	Actuals	Forecast	Actuals	Forecast	Actuals	Forecast	Actuals	Forecast	
▼ Sales	Unassigned	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
	▼ SLG Americas	948,296.86	86,553.26	76,951.66	3,080.79	101,828.42	52,701.05	76,951.67	3,080.79	76,951.69	3,080.81	76,951.66	3,044.21	76,951.69	3,080.82	7
	SLG USA	905,001.93	43,258.33	75,411.27	1,540.40	75,477.88	28,350.52	75,411.29	1,540.40	75,411.29	1,540.40	75,411.28	1,503.81	75,411.29	1,540.42	7
	SLG Brazil	43,294.93	43,294.93	1,540.39	1,540.39	28,350.54	28,350.54	1,540.39	1,540.39	1,540.40	1,540.40	1,540.40	1,540.40	1,540.40	1,540.40	
	▼ SLG ASIA	58,300.74	58,300.74	2,774.25	2,774.25	27,784.20	27,784.20	2,774.25	2,774.25	2,774.23	2,774.23	2,774.22	2,774.22	2,774.22	2,774.22	
	SLG Singapore	58,300.74	58,300.74	2,774.25	2,774.25	27,784.20	27,784.20	2,774.25	2,774.25	2,774.23	2,774.23	2,774.22	2,774.22	2,774.22	2,774.22	
	▼ SLG Europe	335,706.14	379,769.18	97,344.27	64,493.09	38,586.75	78,691.83	11,580.41	80,706.64	11,872.05	80,471.41	13,866.12	10,309.28	27,638.75	11,824.10	8
	SLG Vienna	197,388.88	379,769.18	43,571.86	64,493.09	7,781.74	78,991.83	6,206.42	80,706.64	6,498.08	80,471.41	8,492.12	10,309.28	22,284.78	11,824.10	7
	SLG Spain	138,317.26	0.00	53,772.42	0.00	30,805.01	0.00	5,373.99	0.00	5,373.99	0.00	5,374.01	0.00	5,373.97	0.00	
	Unassigned	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Direct Sales B2C	Unassigned	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
	► SLG Americas	938,293.05	76,586.03	76,129.13	2,258.26	100,872.64	51,745.27	76,129.12	2,258.23	76,129.13	2,258.25	76,129.13	2,258.26	76,129.13	2,258.26	7
	► SLG ASIA	38,293.03	38,293.03	1,129.13	1,129.13	25,872.64	25,872.64	1,129.13	1,129.13	1,129.12	1,129.12	1,129.13	1,129.13	1,129.12	1,129.12	
	► SLG Europe	55,861.44	102,270.66	12,395.31	7,866.97	28,499.05	7,866.97	1,285.42	9,833.72	1,290.90	7,866.97	1,343.00	7,866.97	1,689.83	9,833.72	
Direct Sales B2B	Unassigned	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
	► SLG Americas	6,681.40	6,681.40	549.36	549.36	638.34	638.34	549.36	549.36	549.38	549.38	549.36	549.36	549.38	549.38	
	► SLG ASIA	13,362.81	13,362.81	1,098.74	1,098.74	1,278.70	1,278.70	1,098.74	1,098.74	1,098.74	1,098.74	1,098.73	1,098.73	1,098.74	1,098.74	
	► SLG Europe	126,726.20	241,902.69	38,478.88	30,817.31	4,569.37	67,692.31	4,663.30	67,740.39	4,759.07	70,820.00	5,672.55	2,067.31	11,753.99	1,490.38	3
Indirect Sales Licences	Unassigned	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
	► SLG Americas	3,322.41	3,285.83	273.16	273.16	317.44	317.44	273.20	273.20	273.18	273.18	273.16	238.58	273.18	273.18	
	► SLG ASIA	6,644.89	6,644.89	546.37	546.37	634.88	634.88	546.37	546.37	546.37	546.37	546.36	546.36	546.36	546.36	
	► SLG Europe	153,118.50	35,595.82	46,470.10	25,808.80	5,518.33	3,132.54	5,631.70	3,132.54	5,822.08	1,784.43	6,850.58	375.00	14,194.93	500.00	4
► Costs of goods sold	Unassigned	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
	► SLG Americas	32,800.00	31,013.34	2,733.33	2,286.67	2,733.33	2,286.67	2,733.33	2,286.67	2,733.34	2,286.67	2,733.33	2,733.33	2,733.34	2,733.34	
	► SLG ASIA	32,000.00	32,000.00	2,666.67	2,666.67	2,666.67	2,666.67	2,666.67	2,666.67	2,666.67	2,666.67	2,666.67	2,666.67	2,666.67	2,666.67	
	► SLG Europe	199,123.28	160,141.88	14,794.52	9,819.21	9,863.01	6,546.14	17,534.25	38,866.19	17,534.25	88,036.23	17,534.25	10,951.53	17,534.25	542.13	1
Operating Cash Flow	Unassigned	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
	► SLG Americas	915,496.86	55,539.92	74,218.33	794.12	99,095.09	50,414.39	74,218.34	794.12	74,218.35	794.14	74,218.33	310.88	74,218.35	347.48	7
	► SLG ASIA	26,300.74	26,300.74	107.58	107.58	25,117.53	25,117.53	107.58	107.58	107.57	107.57	107.55	107.55	107.55	107.55	
	► SLG Europe	136,582.86	219,627.30	82,549.73	54,673.88	28,723.73	72,145.69	-5,953.84	42,040.45	-5,662.20	-5,564.83	-3,668.12	-642.25	10,104.50	11,281.97	6
▼ Overhead Costs	Unassigned	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	

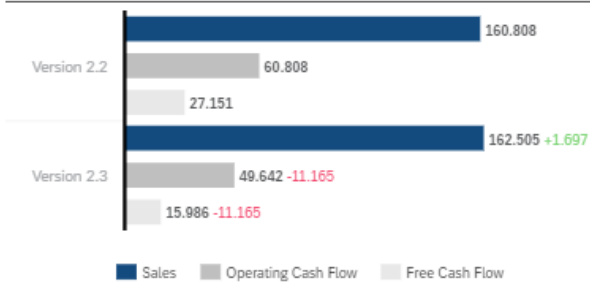
- Version
- All
 - Actual
 - Version 2.2
 - Version 2.3
 - Version 2.4

Beispiel Liquiditätsplanung in SAC, Plan-Plan-Vergleiche

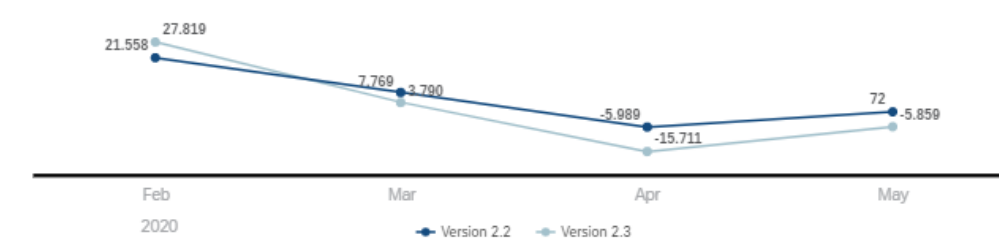
Plan-Plan-Comparison
05.02.2020



Overview KPI
in EUR



Free cash flow by planning version
next 3 months rolling, in EUR



Office

- All
- SLG Americas
 - SLG USA
 - SLG Brazil
- SLG ASIA
- SLG Europe
 - SLG Vienna
 - SLG Spain

Next 3 months, version to version comparison
by liquidity positions, in EUR

	Feb (2020)			Mar (2020)			Apr (2020)			May (2020)		
	Version 2.2	Version 2.3	in %	Version 2.2	Version 2.3	in %	Version 2.2	Version 2.3	in %	Version 2.2	Version 2.3	in %
▼ Sales	29.294	38.567	+32 %	19.341	15.362	-21 %	5.583	5.713	+2 %	11.644	5.713	-51 %
Direct Sales B2C	24.250	33.634	+39 %	15.000	11.117	-26 %	1.242	1.468	+18 %	2.590	1.468	-43 %
Direct Sales B2B	2.346	2.234	-5 %	2.019	1.923	-5 %	2.019	1.923	-5 %	4.211	1.923	-54 %
Indirect Sales Licences	2.698	2.698	0 %	2.322	2.322	0 %	2.322	2.322	0 %	4.843	2.322	-52 %
▼ Costs of goods sold	4.932	7.943	+61 %	8.767	8.767	0 %	8.767	18.619	+112 %	8.767	8.767	0 %
Costs of goods solds material	2.466	5.477	+122 %	4.384	4.384	0 %	4.384	14.235	+225 %	4.384	4.384	0 %
Costs of goods solds time	2.466	2.466	0 %	4.384	4.384	0 %	4.384	4.384	0 %	4.384	4.384	0 %
Operating Cash Flow	24.363	30.624	+26 %	10.574	6.595	-38 %	-3.184	-12.906	+305 %	2.877	-3.054	-206 %
▼ Overhead Costs	2.805	2.805	0 %	2.805	2.805	0 %	2.805	2.805	0 %	2.805	2.805	0 %
Personnel costs	806	806	0 %	806	806	0 %	806	806	0 %	806	806	0 %
Travel Expenses	1.999	1.999	0 %	1.999	1.999	0 %	1.999	1.999	0 %	1.999	1.999	0 %
Free Cash Flow	21.558	27.819	+29 %	7.769	3.790	-51 %	-5.989	-15.711	+162 %	72	-5.859	-8.215 %



Drilldown in
„real-time“

Beispiel Liquiditätsplanung in SAC, Plan-Ist-Vergleiche

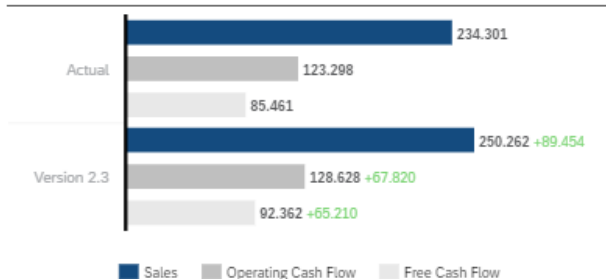
Plan-Actuals-Comparison

05.02.2020

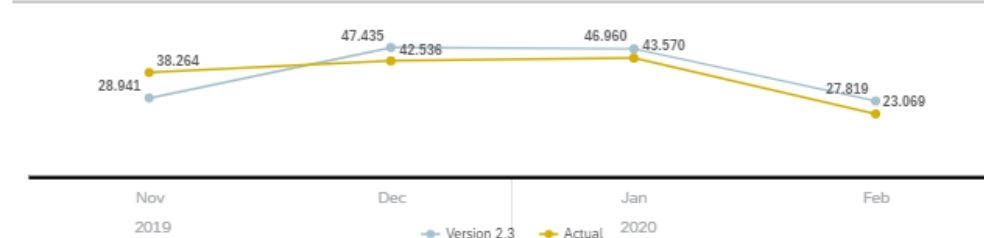


SCHWABE, LEY & GREINER

Overview KPI in EUR



Free cash flow by planning version next 3 months rolling, in EUR



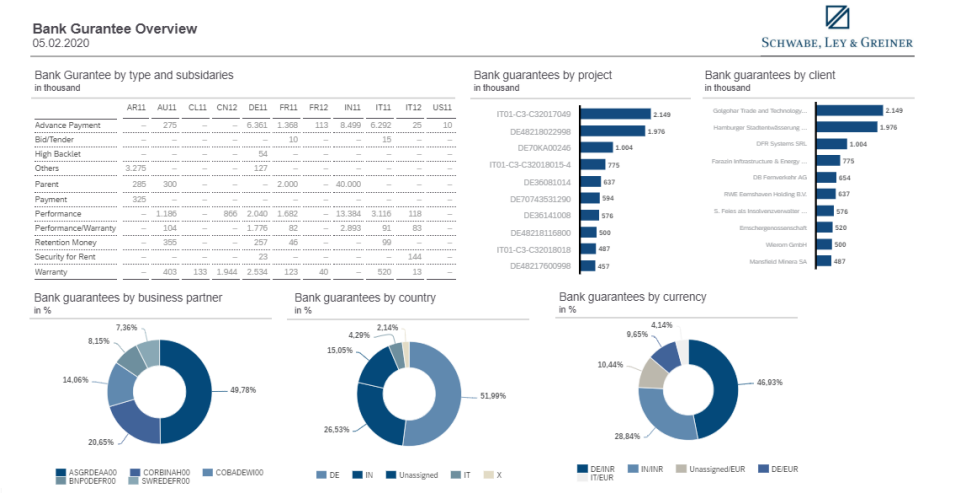
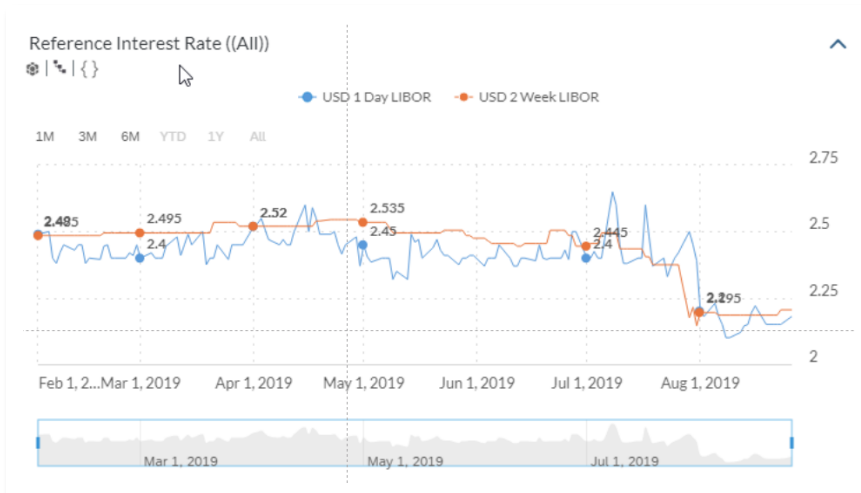
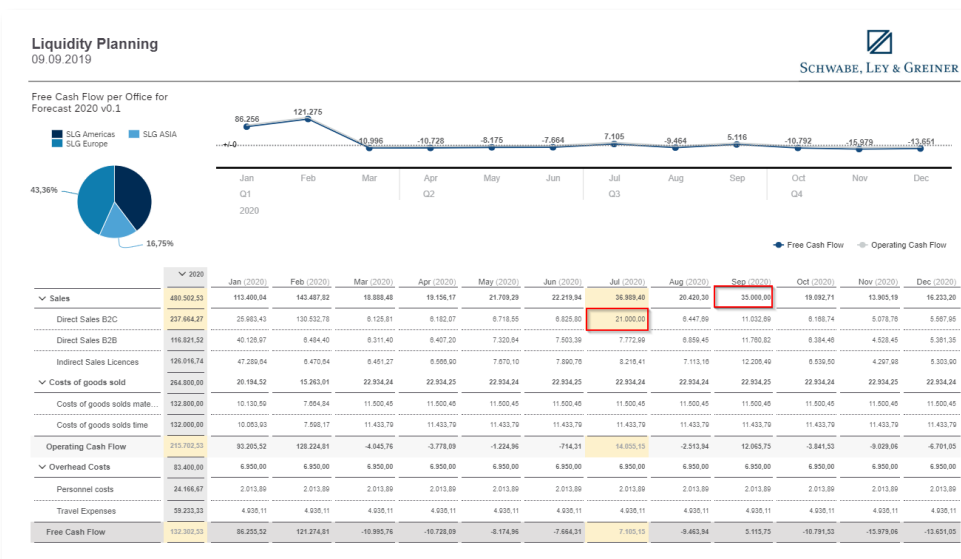
Office

- All
- SLG Americas
 - SLG USA
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- SLG ASIA
- SLG Europe
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 - SLG Spain

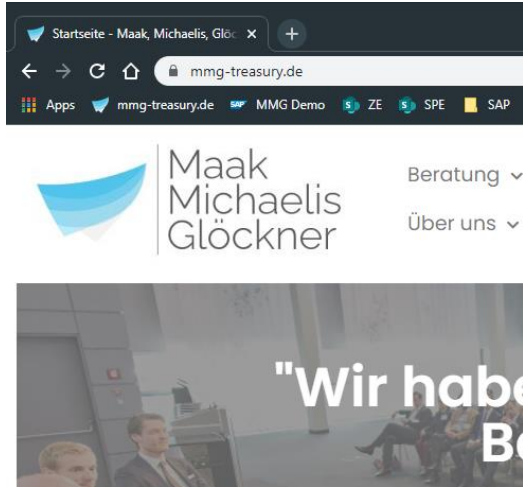
Next 3 months, version to version comparison by liquidity positions, in EUR

	Nov (2019)			Dec (2019)			Jan (2020)			Feb (2020)		
	Actual *	Version 2.3	in %	Actual *	Version 2.3	in %	Actual *	Version 2.3	in %	Actual *	Version 2.3	in %
▼ Sales	45.707	34.280	-25 %	50.277	53.477	+6 %	53.772	57.162	+6 %	30.805	38.567	+25 %
Direct Sales B2C	9.603	7.202	-25 %	10.564	11.236	+6 %	11.298	14.687	+30 %	25.873	33.634	+30 %
Direct Sales B2B	16.353	12.265	-25 %	17.989	19.134	+6 %	19.239	19.239	0 %	2.234	2.234	0 %
Indirect Sales Licences	19.750	14.812	-25 %	21.725	23.107	+6 %	23.235	23.235	0 %	2.698	2.698	0 %
▼ Costs of goods sold	5.502	3.571	-35 %	5.502	5.200	-5 %	7.397	7.397	0 %	4.932	7.943	+61 %
Costs of goods solds material	3.699	2.571	-30 %	3.699	3.400	-8 %	3.699	3.699	0 %	2.466	5.477	+122 %
Costs of goods solds time	1.803	1.000	-45 %	1.803	1.800	-0 %	3.699	3.699	0 %	2.466	2.466	0 %
Operating Cash Flow	40.205	30.709	-24 %	44.776	48.277	+8 %	46.375	49.765	+7 %	25.874	30.624	+18 %
▼ Overhead Costs	1.941	1.768	-9 %	2.240	842	-62 %	2.805	2.805	0 %	2.805	2.805	0 %
Personnel costs	1.240	1.200	-3 %	1.520	200	-87 %	806	806	0 %	806	806	0 %
Travel Expenses	701	568	-19 %	720	642	-11 %	1.999	1.999	0 %	1.999	1.999	0 %
Free Cash Flow	38.264	28.941	-24 %	42.536	47.435	+12 %	43.570	46.960	+8 %	23.069	27.819	+21 %

SAP Analytics Cloud: Einige Beispielberichte



Fragen zum Thema „SAP Treasury“ oder Lust auf praktische Einblicke? Wir sind für Euch da..



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